

Hair & Beauty CO2A5 – Revision Checklist

UCO90 – Business & Entrepreneurship

Business Purpose & Structure

- ☐ I can explain the **purpose of a business** (goods, services, profit, aims).
- ☐ I can identify **different business structures** (sole trader, partnership, Ltd, franchise, freelance).
- ☐ I can describe **career paths and roles** (stylist, therapist, MUA (make-up artist), manager, owner).
- ☐ I can explain **links with other industries** (fashion, retail, media, tourism, health).

Legal & Environmental Influences

- ☐ I know **key legislation** (Health & Safety, GDPR, Trade Descriptions Act).
- ☐ I understand **environmental and ethical influences** (sustainability, renewables, ethical trading).

Entrepreneurship & Enterprise

- ☐ I can describe **traits of an entrepreneur** (risk-taker, innovative, organised, motivated).
- ☐ I can explain **reasons for starting a business** (independence, profit, flexibility).
- ☐ I can give **examples of famous entrepreneurs** (e.g. Anita Roddick, Vidal Sassoon).

Business Planning

- ☐ I can outline **what goes in a business plan** (aims, market, finance, resources, 4Ps).
- ☐ I can describe **why a plan is needed** (direction, finance, goals).

Marketing Basics

- ☐ I can describe the **role of marketing** (to attract & retain customers).
- ☐ I know what **market segmentation** means (age, gender, income, location).
- ☐ I can recall the **4 Ps** (Product, Price, Place, Promotion).
- ☐ I can explain the **difference between mass & niche markets**.

UCO91 – Anatomy, Physiology & Cosmetic Science

Cosmetic Ingredients & Safety

- ☐ I can list **common cosmetic ingredients** (preservatives, emollients, antioxidants).
- ☐ I can identify **harmful ingredients** (parabens, phthalates, formaldehyde).
- ☐ I understand **why animal testing is banned** and know **alternative methods** (human cells, artificial skin).
- ☐ I know the **importance of maintaining correct pH** levels in products.

Anatomy & Physiology Basics

- ☐ I can label **skin layers** (epidermis, dermis, hypodermis) and describe their functions.
- ☐ I can describe **hair structure** (follicle, shaft, cuticle/cortex/medulla) and **growth cycle** (anagen → catagen → telogen).
- ☐ I can describe **nail structure** (plate, bed, matrix, cuticle) and function.

Cosmetic Products

- ☐ I can identify **types of cosmetic products**, including:
 - Skin care (cleanser, toner, moisturiser)
 - Make-up (foundation, lipstick, mascara)
 - Nails (polish, gel, enhancements)
 - Hair (shampoo, conditioner, styling products).

Product Development Process

- ☐ I can outline the **product journey** (idea → formulation → packaging → testing → launch).
- ☐ I can identify **specialists involved** (chemist, toxicologist, microbiologist).
- ☐ I know **key laws** (Cosmetic Products Safety Regulations, Trade Descriptions Act).

Environment & Sustainability

- ☐ I can explain **sustainability concepts** (vegan, cruelty-free, refillable packaging).
- ☐ I can discuss **environmental issues** (plastic waste, palm oil, microbeads, pollution).

Revision tips

- Revise one unit per week and tick off as you go.
- Create flashcards for key terms (4Ps, layers of skin, hair cycle).
- Test yourself using only the headings.